

FIRST 5 SAN MATEO COUNTY COMMISSION (F5SMC) PROGRAM, OPERATIONS AND PLANNING (POP) COMMITTEE MEETING

Monday, October 2, 2023 4:00 – 5:00 p.m.

San Mateo County Office of Education 101 Twin Dolphin Drive, 2nd Floor Conference Room Redwood City, CA 94065

Participate via Zoom for Members of the Public **Meeting Link** https://smcgov.zoom.us/j/91960942616 Meeting ID: 919 6094 2616, Phone: +1.669.900.6833

PLEASE NOTE: This meeting will be held in a hybrid format with both in-person and Zoom participation options for members of the public; Subcommittee members shall appear in person

This meeting of the Program, Operations and Planning Subcommittee will be held at the address above in the San Mateo County Office of Education, 2nd Floor Conference Room, Redwood City, CA 94065 by teleconference pursuant to California Assembly Bill 2449 and the Ralph M. Brown Act, CA Gov't Code. Section 54950, et seq. **Members of the Subcommittee are expected to attend the meeting in person.** For information on exceptions allowed by law please reach out to counsel for First 5, Jennifer Stalzer at jstalzer@smcgov.org. For information regarding how to participate in the meeting, either in person or remotely, please refer to the instructions at the end of the agenda.

COMMISSION MEMBERS: Claire Cunningham, Nancy Magee, Nkia Richardson

PUBLIC MEMBER: Harvey Kaplan, Liz Scully

STAFF: Kitty Lopez, Michelle Blakely, Myra Cruz

AGENDA

	Item	Presenter
1.	Approval of the October 2, 2023 Program, Operations and Planning Committee Meeting Agenda	Richardson
2.	Approval of the Minutes of the April 4, 2023 Program, Operations and Planning Committee Meeting (Attachment 2)	Richardson
3.	 Programs, Communications and Systems Updates Strategic Plan FY 23 – 25 Communications Plan Priorities FY 23 – 25 Collaboration: Children Youth and Behavioral Health Grant and Children's Funding Updates Guaranteed Baby Income Pilot Update (Attachment 3) 	Blakely/Lopez

4.	Adjourn	Richardson
	Next Meeting Date: December 4, 2023	

Public Participation:

The October 2, 2023 Program, Operations and Planning Subcommittee meeting may be accessed through Zoom online at the Zoom link at the top of this agenda. The October 2, 2023 Program, Operations and Planning Subcommittee meeting may also be accessed via telephone by dialing 1 669 900 6833 US. Enter the meeting ID: 956 4945 7628 then press #. (Find your local number: https://smcgov.zoom.us/u/acBJLZgb6r). Members of the public can also attend this meeting physically in the Miller Ream Room.

*Written public comments may be emailed to ecruz@smcgov.org, and such written comments should indicate the specific agenda item on which you are commenting.

*Spoken public comments will be accepted during the meeting in person or remotely through Zoom at the option of the speaker. Public comments via Zoom will be taken first, followed by speakers in person.

*Please see instructions for written and spoken public comments at the end of this agenda.

*Instructions for Public Comment During Hybrid Meetings

During hybrid meetings of the Program, Operations and Planning Subcommittee, members of the public may address the Members of the Subcommittee as follows:

*Written Comments:

Written public comments may be emailed in advance of the meeting. Please read the following instructions carefully:

- 1. Your written comment should be emailed to ecruz@smcgov.org.
- 2. Your email should include the specific agenda item on which you are commenting, or note that your comment concerns an item that is not on the agenda or is on the consent agenda.
- 3. Members of the public are limited to one comment per agenda item.
- 4. The length of the emailed comment should be commensurate with the two minutes customarily allowed for verbal comments, which is approximately 250-300 words.
- 5. If your emailed comment is received by 5:00 p.m. on the day before the meeting, it will be provided to the Members of the Program, Operations and Planning Subcommittee and made publicly available on the agenda website under the specific item to which your comment pertains. If emailed comments are received after 5:00p.m. on the day before the meeting, the First 5 Staff will make every effort to either (i) provide such emailed comments to the Subcommittee and make such emails publicly available on the agenda website prior to the meeting, or (ii) read such emails during the meeting. Whether such emailed comments are forwarded and posted, or are read during the meeting, they will still be included in the administrative record.

*Spoken Comments

In person Participation:

1. If you wish to speak to the Program, Operations and Planning Subcommittee, please raise your hand during the Public Comment portion of the meeting (for items not on the agenda) or during the discussion of the agenda item you wish to comment on. If you have anything that you wish distributed to the Subcommittee and included in the official record, please hand it to the First 5 Staff who will distribute the information to the Subcommittee members and staff.

Via Teleconference (Zoom):

- 1. The October 2, 2023 Program, Operations and Planning Subcommittee meeting may be accessed through Zoom online at the links and telephone numbers listed above.
- 2. You may download the Zoom client or connect to the meeting using an internet browser. If using your browser, make sure you are using a current, up-to-date browser: Chrome 30+, Firefox 27+, Microsoft Edge 12+, Safari 7+. Certain functionality may be disabled in older browsers including Internet Explorer.
- 3. You will be asked to enter an email address and name. We request that you identify yourself by name as this will be visible online and will be used to notify you that it is your turn to speak.
- 4. When the Program, Operations and Planning Subcommittee Chair calls for the item on which you wish to speak, click on "raise hand." Speakers will be notified shortly before they are called to speak.

*Additional Information:

For any questions or concerns regarding Zoom, including troubleshooting, privacy, or security settings, please contract Zoom directly.

Public records that relate to any item on the open session agenda for a regular Program, Operations and Planning Subcommittee meeting are available for public inspection. Those records that are distributed less than 72 hours prior to the meeting are available for public inspection at the same time they are distributed to all members, or a majority of the members of the Program, Operations and Planning Subcommittee.

First 5 San Mateo County (F5SMC) Program, Operations and Planning (POP) COMMITTEE MEETING MINUTES

April 3, 2023 Virtual Meeting Via Zoom

Commissioners Present: Ken Cole (Chair), Nancy Magee, Nkia Richardson

Public Member: Harvey Kaplan, Liz Scully

Staff: Kitty Lopez, Michelle Blakely, Myra Cruz

The meeting was called to order at 4:04 PM.

1. <u>Approval of the April 3, 2023 Program, Operations, and Planning Committee Meeting Agenda:</u>

MOTION: Public Member Scully / SECOND: Commissioner Magee. Motion approved.

2. <u>Approval of the February 6, 2023 Program, Operations, and Planning Committee</u> <u>Meeting Minutes:</u>

MOTION: Commissioner Richardson / SECOND: Commissioner Cole. Motion approved.

3. <u>Strategic Plan Implementation Plan (SPIP) FY 23 – 25 Recommendations Update</u>

Michelle Blakely, F5SMC's Deputy Director, provided an update on the 2023 – 2025 Strategic Plan Implementation Plan recommendations process. She reminded the Committee that many of our funded grants will sunset on June 30, 2023. Many existing grantee contracts will be presented to the Commission for approval in April, May, and June Commission meetings for the last 2 years of the SPIP.

The staff is currently working on scopes of work and budgets, and leveraging funds for some strategies and services. One key challenge is better understanding the continuum of services for children & families and providers that support early mental health. Further, a landscape study of mental health is needed to explore the needs and gaps and how services to support families are occurring in the community. Discussion ensued.

Kitty Lopez, F5SMC's Executive Director added that after the last 2 years of SPIP, First 5 SMC have to do another Strategic Plan which usually is a 6 – 9 month process because we need to get input from the larger community and review the current landscape.

4. Program Updates

Child Care Partnership Strategic Plan: Focused Priority
 The Child Care Partnership Council, which F5SMC is a voting member will be reviewing and researching methods to find additional funding streams to support

early learning, child care and etc in SMC. This information will be for public education, collaboration, and advocacy.

Early Childhood Education (ECE) Career Navigation Pathways Pilot: Board of Supervisors Update

The Board of Supervisors approved the 2 year ECE Career Navigation Pathways Pilot intending to increase the staff and licensed childcare spaces for children 0 to 5. The position is to recruit and promote early care and education providers. The challenge is that wages for the workforce are still low in SMC and generally in the sector.

The funding sources of this pilot are from Measure K District Discretionary Fund: \$100,000, SMC Measure K Reserves: \$100,000, First 5 SMC: \$50,000, Silicon Valley Community Foundation: \$50,000 and SMC Office of Education: \$288,470.

Public Member, Liz Scully, shared her experience from the family child care center provider perspective.

Children Youth and Behavioral Health Initiative RFP Planning

We are working with the Behavioral Health team and director at UCSF Parent-Infant Center for a joint proposal to recruit staff clinicians to participate in a 18-month child psychotherapy practice accreditation to support early mental health for children 0-5. We hope to find partners through this grant to grow a network and the project will provide agency incentives for participation in the accreditation training.

Meeting adjourned at 4:55 pm

Date: October 2, 2023

To: First 5 San Mateo County Program, Operations & Planning Committee (POP)

From: Kitty Lopez, Executive Director

Re: Programs, Communications and Systems Updates-Highlights

Strategic Plan FY 23-25: Contracting Updates

Communications Plan Updates

Collaboration: Children Youth and Behavioral Health Grant and Children's

Funding Updates

ACTION REQUESTED

No Action. Information and Discussion only.

BACKGROUND

Program & Systems Update provided as brief illustration work in progress addressing the Commission's Strategic Plan 2020-2025 in the focus areas of: Quality Care and Education, Healthy Children, Resilient Families, and Policy, Advocacy and Communications.

Programs, Communications and Systems Updates:

Strategic Plan FY 23-25

The Strategic Plan Implementation Plan (SPIP), the Long-term Financial Plan (LTFP) and majority of agreements for FY 2020- 2025 were approved at the Commission Meetings in May- July 2023. Subsequent roll out of strategic plan strategies and agreements will occur over the next few months. Examples for Commission approval include the F5CA IMPACT (Early Learning funding, Home Visiting), TRISI (Trauma -Informed and Resilient Systems Initiative), Early Mental Health Landscape Analysis, F5CA Home Visiting Systems Initiative, and IMPACT). (See **Attachment 3.1** of Home Visiting Environmental Scan Executive Summary Info Graphic).

Communications Plan Priorities FY 23-25

Attachment 3.2 is the lists the goals and priorities for communications. As you know, communication analytics are provided monthly and are included in the Staff Team Report to the Commission. (See Attachment 3.3 for August 2023 Analytics). This month, the F5 staff, VIVA Social Impact (communications contractor) and EVAL Corp (evaluation contractor) will be collaborating to determine recent evaluation findings and impacts to include in communications.

Finally, the F5 Association's Communications Group will host a listening and information session this fall about the benefits and challenges of utilizing "X" formerly Twitter. Some first 5 no longer use "X" due to several reasons. We currently engage with "X" but have decreased intentionally initiated content.

Collaboration and Systems Highlights:

Children Youth and Behavioral Health Round 2 and 3 Grant proposal updates:
Funding awards and procurement release timelines have been delayed. The change in the timeline might affect our local planning timeline for early mental health systems work and environmental scan. F5 SMC in partnership with SMC Behavioral Health and other partners are submitting a joint proposal focusing on system capacity and workforce development.

Children's Funding Planning

F5 and other local early learning partners will participate in the Children's Funding Institute's Children's Funding Projects team work sessions. (See **Attachment 3.4 on Children's Funding Institute**). F5 acknowledges the significant need for increased funding in SMC for services and infrastructure supporting children birth through 5 (i.e. workforce compensation, wages, and capacity). Several sectors are experiencing capacity challenges: Childcare, early intervention, speech and language pathology, early mental health practitioners and professionals.

ACTION REQUESTED

No Action. Information and Discussion only.



First 5 San Mateo County Home Visiting Environmental Scan EXECUTIVE SUMMARY

Background

Early childhood home visiting helps children and families overcome barriers to their health and well-being. In these programs, a support person (the home visitor) provides holistic support to families when and where services are relevant and needed (such as the family's home). In most California counties, home visiting programs operate as separate and distinct programs while they share many goals, principles, and desired outcomes. Funded by a Home Visiting Coordination Grant from First 5 California, First 5 San Mateo County (F5SMC) is working with community partners to strengthen coordination of the home visiting system to better support families in San Mateo County.

F5SMC contracted Hamai Consulting to conduct this environmental scan of home visiting in the county to inform a countywide action plan. The scan incorporates data from public data sources and primary data collected from home visiting programs, focus groups with home visitors, and focus groups with parents and caregivers. Home visiting programs shared information about their programs and the children and families they served in 2020-2021.



Families' Context

Birth outcomes in San Mateo County are similar to or better than in California overall. Most children are born into a context with some resources, including access to basic health care and health insurance coverage. Many families experience financial, social, and emotional stress from high cost of housing and living with limited access to financial assistance and mental health care.

The areas with the most need and fewest assets/strengths are Daly City, South San Francisco, San Mateo, Menlo Park, and East Palo Alto.

Children and Families Served by Home Visiting Programs







More infants and toddlers than preschool-aged children.



More parents after their child's birth than pregnant parents.



More Hispanic/Latinx children and parents than other racial/ethnic groups.

Only 4 programs are at capacity and have a waitlist, while other programs have openings to serve more. Parents suggested increasing enrollment by expanding programs so more families can participate, and allowing parents who feel they need the help to stay longer in programs.

Program Characteristics



Program eligibility is most commonly based on parent or child age, income level, and presence of a medical condition.



Half of programs aim to serve the entire county, but most of the families currently receiving home visits live in Redwood City (for those programs that provided data).



Parents as Teachers is the most commonly used evidence-based model, while more than half of programs use other, evidence-informed models.



Most programs provide families with weekly home visits. Parents and home visitors prefer this frequency of visits.



Home visitors and parents are interested in more flexible, hybrid (virtual and in-person) home visiting models.

Coordination

Home visitors and families want a more cohesive continuum of care. Home visiting programs have little in common when it comes to intake, screening and assessment tools, and data systems. In alignment with published research, some home visitors suggest that they can play the role of liaison between families and services to improve communication and coordination across programs. A shared data system and more funding would aid and sustain these coordination efforts.



2020-2023 Communications Plan Review

Communications Goals

- 1. Families view First 5 San Mateo County as a trusted source of information, resources, and the support they need to help their young children thrive.
- 2. Families, community partners, and stakeholders value First 5 San Mateo County's work and impact in the county.
- 3. There is widespread support among key stakeholders and the broader community for early childhood investments.

Communications Priorities

- 1. Importance of the first five years
- 2. Economic prosperity and equity
- 3. Family wellbeing
- 4. Early learning and care
- 5. Community responsibility

Strategy Review

Strategy 1:

Build on and strengthen foundational brand and communications vehicles, with the website as a hub for communications.

- 1. Brand Refresh
- 2. Website Redesign
- 3. Differentiated Social Media Strategy
- 4. Email Marketing

Strategy 2:

Raise visibility of First 5, its focus areas, and its investments and partners through content marketing and targeted campaigns.

- 1. Content Marketing
- 2. Campaigns for Priority Focus Areas

Strategy 3:

Engage partners for cohesive communications and advocacy efforts across the community.

- 1. Community Toolkit
- 2. Story Banking
- 3. Community Ambassadors

Appendix

Strategy #1:

Website Redesign

Top Pages

July 1, 2022 - December, 31 2022

1 First 5 San Mateo County
2 Staff - First 5 San Mateo County
3 Commission - First 5 San Mateo County
4 About - First 5 San Mateo County
5 Kit for New Parents - First 5 San Mateo County

January 1, 2023 - June 30, 2023

- 1 First 5 San Mateo County
- 2 Staff First 5 San Mateo County
- Resources First 5 San Mateo County
- 4 Commission First 5 San Mateo County
- 5 About First 5 San Mateo County

Strategy #1:

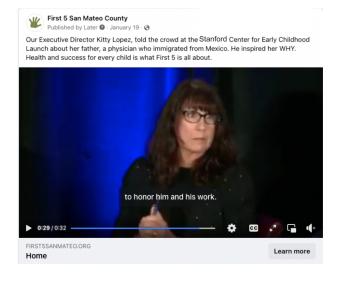
Differentiated Social Media Strategy

Meta Reach Growth

	2022 (Jan 1-July 1)	2022 (July 1-Dec 31)	2023 (Jan 1-July 1)
	Facebook reach	Facebook reach	Facebook reach
•	23,049	31,475	35,460
	Instagram reach	Instagram reach	Instagram reach
O	2,041	7,998	11,312

Attachment 3.2

Top Content Highest Engagement on Facebook



Lots of the illnesses that seem preventable are preventable because of vaccinations. As things return to normal, getting vaccinated ...See more



Our babies can be a hoot! Laughing along with a parent or playmate is a huge part of social and emotional development. If your ...See more

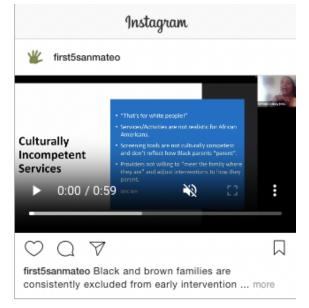


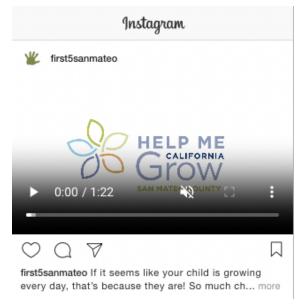
Kitty sharing her story at the Stanford Center for Early Childhood Launch Let's Talk: Vaccines, Variants, Boosters, and COVID-19 Webinar

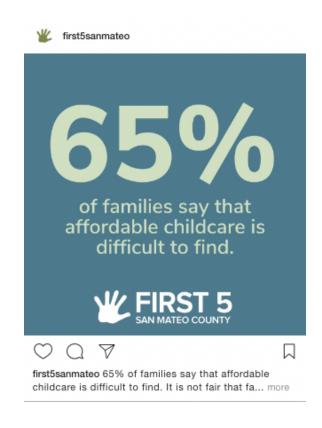
ASQ Questions Infographics from Screening promotion campaign

Attachment 3.2

Highest Engagement on Instagram







Michelle speaking on equity in screening with UCSF

Help Me Grow SMC family video promoting screening & HMG services

Child Care Needs Assessment Impact Data

Strategy #1:

Email Marketing

Campaign Name	Open Rate	Click Rate	Unsubscribes
June 2023 Newsletter	42.40%	2.70%	2
March Newsletter	44.60%	3.30%	0
Thriving Families Symposium: The Next Decade	36.20%	4.80%	1
December Newsletter	39.50%	3.50%	0
Let's Talk: Share with your Networks	39.10%	3.40%	0
September Newsletter	36.30%	1.70%	2
April Newsletter	38.10%	1.60%	0
January Newsletter	34.60%	3.90%	1
November Newsletter	34.90%	4.20%	0
September Newsletter	37.70%	1.70%	0
July Newsletter	35.90%	1.40%	1
Industry Average	33.89%	1.86%	
F5SMC Average	38.78%	2.93%	7 Total

Strategy #2:

Content Marketing

Highest Performing Blogs on Social Media

- 1. Investing in Infant Mental Health: Starting from Home (IMH)
- 2. Becoming Trauma Informed: Adverse Childhood Experiences (ACEs)
- 3. OpEd: We Need to Address Child Care Shortages Now (Childcare Needs Assessment)
- 4. The Three Kinds of Stress and How to Deal with It (ACEs)
- 5. What YOU Need to Know about Advocacy Day Blog

Ad Buying Budget Strategy

F5SMC original blog content

Share First 5 San Mateo priorities with a general or parent audience & drive people to the website

Two highest performing support posts

Share First 5 San Mateo priorities with a general or parent audience & drive social media engagement

Ongoing promotional ads for page likes & website traffic

Raises awareness and continuously grows the First 5 San Mateo digital audience

\$100/month

\$100 (\$50 each)/month

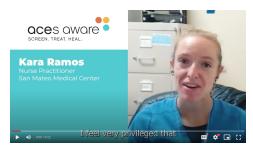
\$120/month

Strategy #2:

Campaigns for Priority Focus Areas

ACEs Campaign (Example)









Becoming Trauma-informed

July 1, 2021 • by Elizabeth Campos • / Edit

As a parent, you are the most important person to your child. So

Screenings Campaign (Example)



Attitudes, Access, and Barriers Towards Developmental Screening in Communities of Color

September 14, 2022 • by LauraBowen • / Edit

Hear from Deputy Director of First 5 San Mateo County, Michelle Blakely,



I Screen, You Screen: Getting to know your child through screening tools

September 22, 2022 • by LauraBowen • LEdit

When you're a parent, you may not know what you don't know. Children

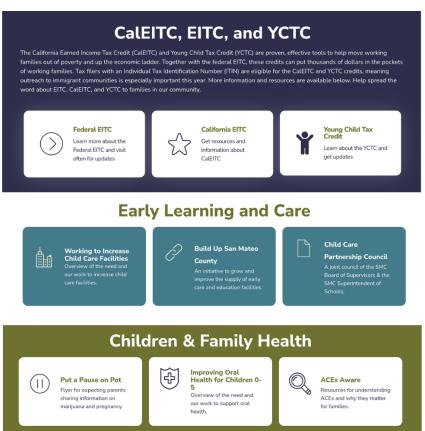




Strategy #3:

Community Toolkit

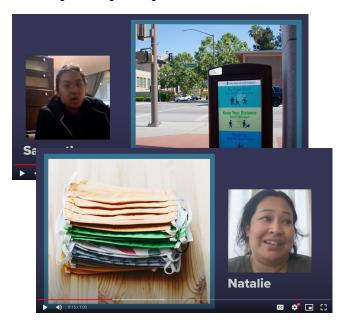




Strategy #3:

Story Banking

Family Story Project



Blogs

Making sure the kids are all right: Overcoming relationship trauma



Peninsula Family Service's Maria Romero Tells Stories of Community Care



Introducing First 5's Newest Youth Commissioner, Valeria Chavez-Franco



Director of Family Connections, Eric Valladares on Why He Vaccinated His Kids



VIVA Social Impact Partners

Strategy #3:

Community Ambassadors

The following is a non-exhaustive list of people who have acted as community ambassadors:

- Eric Valladares
- Liz Scully
- Maria Romero
- Karen Alden
- Rosanne Foust
- Harvey Kaplan
- Dr. Sylvia Espinoza
- Dr. Naveen Mahmood



Attachment 3.3 Digital Communications Analytics Report

August 1, 2023 - August 31, 2023

In August, our digital communications strategy revolved around three pivotal messages conveyed through blog posts, original social media content, and the amplification of partner content.

- 1. We kicked off with a blog post titled "5 Reasons Storytelling Matters in Early Childhood Advocacy." This marks the commencement of a content series emphasizing the significance of storytelling, community engagement, and the voices of families and providers in advancing early childhood services.
- 2. We shared a heartfelt personal account from Eric Valladares, outlining his reasons for vaccinating his children. This served as an encouraging message for parents who may be hesitant to vaccinate their kids during the current surge.
- 3. Finally, we shared Kitty Lopez's OpEd, shedding light on the pressing child care crisis in San Mateo County.

Furthermore, we ran an ad campaign to invite our audience to engage with our page, resulting in the addition of over 300 new members to our digital community.

On X (formerly Twitter), we maintained consistent engagement levels at 3.8%, with three posts receiving endorsements from influential community figures. On LinkedIn, our content experienced fluctuations but displayed a steady upward trend throughout the month, garnering more sustained engagement and post impressions compared to July. We observed that LinkedIn audiences were most responsive to links connecting them to news articles from San Mateo and Bay Area publications.

Website

Who is using your website?

Users New users

974 947

Average engagement time

1m 12s

What pages do your users visit?

First 5 San Mateo County	396
OpEd: We need to address c	216
Investing in Infant Mental He	130
Resources - First 5 San Mat	80
Director of Family Connectio	65
Who We Are – First 5 San M	65
Car Seat Checks - First 5 Sa	64

How do users get to the website?

418
403
232
32
11

What actions do users take?

page_view	4k
session_start	1.2k
user_engagement	1k
first_visit	947
scroll	531
click	144
file_download	82

Meta: Facebook & Instagram

Facebook reach

Instagram reach

Paid reach

Paid impressions

 $21,264 \uparrow 28.6\%$

881 _{↓ 2.2%}

22,521 ↑ 30.5%

80,025 ↑ <u>50.8%</u>

Audience

Facebook followers Facebo

Facebook Page new likes

2,371

51%

Instagram followers

New Instagram followers

1,423

16 ↓ _{11.1%}



Top Content by Reach

Title	Type	Date published $\uparrow\downarrow$	Reach \bigcirc \downarrow	Link clicks $\circlearrowleft \uparrow \downarrow$	Shares $(i) \uparrow \downarrow$
New Traffic Ad ☐: First 5 San Mateo	₽ Ad	Thu Aug 17, 12:37pm	3.4K Accounts Center acc	65 Link clicks	1 Shares
If your child is going to be in preschool or First 5 San Mateo County	Post	Thu Aug 17, 12:35p	2.6K Accounts Center acc	66 Link clicks	1 Shares
New Traffic Ad E First 5 San Mateo	₽ Ad	Tue Aug 29, 11:52a	2.5K Accounts Center acc	41 Link clicks	
Sharing stories creates a ripple effect t First 5 San Mateo County	Post	Tue Aug 29, 11:51am	2.1K Accounts Center acc	41 Link clicks	0 Shares
We're excited about new, state-funded pr	Post	Thu Aug 17, 12:20p	286 Accounts Center acc		12 Shares
U.S. Rep. @JackieSpeier and San Mateo # first5sanmateo	Post	Tue Aug 22, 10:18a	233 Accounts Center acc		2 Shares

Attachment 3.3 **Twitter**

Tweet impressions **523** ↑290.3%

Followers

672 **1**2

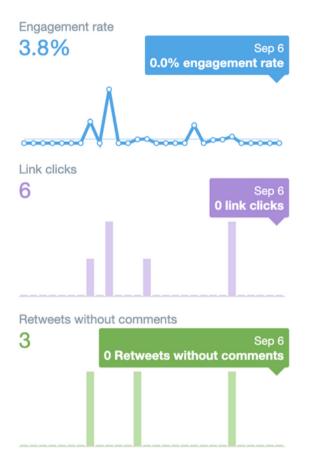
Tweets

Profile visits

Mentions

ılı 11

68



August Mentions

FIRST 5 Santa Clara County @FIRST5SCC · Aug 17 Replying to @first5sanmateo

This is amazing news for parents and caregivers!

1J

August Retweets





Matthew Tinsley reposted your post

We're excited about new, state-funded preschools in our community and it's now easier for families to qualify for full-day preschool. This kind of action addresses the childcare crisis, that F5SMC Director Kitty Lopez described in her recent OpEd.

almanacnews.com/news/2023/08/1...





SAMCEDA reposted your post

Sharing stories creates a ripple effect that can influence policy & perceptions, & improve the lives of children. You are the reason First 5 San Mateo County exists, and you are the fabric of our efforts. Read to learn how storytelling helps kids thrive. first5sanmateo.org/5-reasons-why-...

Top Tweets

our communities.

Tweet	s Top Tweets Tweets and replies Promoted	Impressions	Engagements	Engagement rate
*	First 5 San Mateo Co @first5sanmateo · Sep 1 Sharing stories creates a ripple effect that can influence policy & perceptions, & improve the lives of children. You are the reason First 5 San Mateo County exists, and you are the fabric of our efforts. Read to learn how storytelling helps kids thrive. first5sanmateo.org/5-reasons-why	60	3	5.0%
*	First 5 San Mateo Co @first5sanmateo · Aug 29 Adverse Childhood Experiences (ACEs) affect all of us. The new animated "explainer" video from the California Surgeon General is available in English and Spanish and is perfect for presentations, events, social media and more. Access the full toolkit here: osg.ca.gov/understandinga	42	1	2.4%
业	First 5 San Mateo Co @first5sanmateo · Aug 31 The First 5 Association recently published research on	34	2	5.9%

issues facing the Native American community in CA. Read more about how First 5's can support Native children in

Visitor highlights

6 4 190

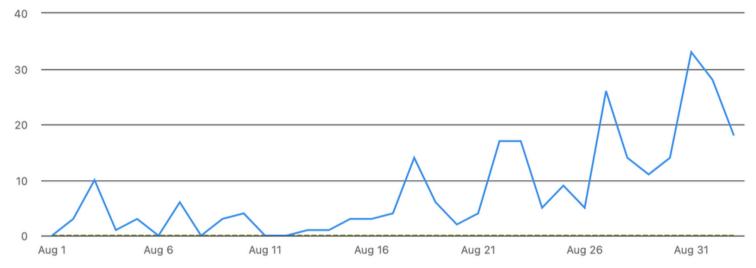
Page views Unique visitors Total followers

5 23 **310**

Last 7 days

New followers Search appearances Post impressions

Impressions



LinkedIn Content

Post title	Post type	Audience	Impressions	Views	Clicks	Engagement rate
San Mateo County pitches child poverty income Posted by Noa Elliott (she/her) 8/22/2023 Boost	Article	All followers	44	-	1	9.09%
Child care is expensive. San Mateo County's new state-funded preschool Posted by Noa Elliott (she/her) 8/17/2023 Boost	Article	All followers	58	-	4	13.79%
Supervisors Proclaim August Child Support Awareness Month Posted by Noa Elliott (she/her) 8/2/2023 Boost	Article	All followers	35	-	0	11.43%

Children's Funding Project

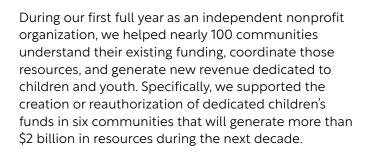
About Us

May 2023 | Children and Youth

Children and youth spend 80% of their time outside of school. Yet the public services that help nurture and prepare them remain dramatically underfunded and deeply inequitable. Access to high-quality early childhood care and education, after-school and summer programs, mental health support, food and nutrition resources, college and workforce preparation, and other social services often depends on a family's ability to pay. In a nation with so much collective abundance, a family's income should not prevent children from receiving the care and support they need to thrive.

Children's Funding Project is a nonprofit social impact organization that helps communities and states expand equitable opportunities for children and youth through strategic public financing. Through our handson technical assistance and collection of resources, we

- help local and state leaders and public agencies understand the multiple sources that fund services for children and youth;
- coach policymakers on aligning existing funds with local and state priorities and implementing strategies to maximize their impact:
- equip advocates with the skills and resources to build public and policymaker support for children and youth services and to generate new and sustainable revenue sources:
- · collaborate with communities and states to develop customized financing solutions tailored to their individual needs and goals; and
- build collective momentum toward an equitable and proactive approach to children's funding.



Attachment 3.4

Meanwhile, in 2021, we provided information and tools to more than 100 communities to help local advocates understand, access, and use the federal funding their communities will receive from the American Rescue Plan, which includes more than \$500 billion that states and localities can spend on children. As we continue to grow. Children's Funding Project will build a culture within the children and youth services field that prioritizes strategic financing to ensure that this historic level of federal aid becomes a down payment on sustained and robust investments in children and youth going forward.

By working with communities, states, and national partners, Children's Funding Project builds a constituency of advocates committed to supporting children and youth—from birth to young adulthood. Through this collective action, we will realize our vision for a nation where all children and youth thrive because all communities maintain equitable, coordinated, and sustainable funding for comprehensive programs and services.

Children's Funding Project is a nonprofit social impact organization that helps communities and states expand equitable opportunities for children and youth through strategic public financing. childrensfundingproject.org





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