Procurement Process:
Release of Funding Mechanisms for Strat Plan 2020-2025

December 16, 2019

PREPARING CHILDREN FOR LIFelong SUCCESS
Ecological Theory & The Social Determinants of Health
Considerations for 2020 - 2025 Strategic Plan

1. The contextual landscape at the local, state, and federal level
2. Investment across Focus Areas and Strategies
3. Needs Assessment and Evaluation Data
4. Sustainability
5. Relationship between systems-level interventions and direct services
6. Seeding innovative/emerging efforts
7. What is the highest value-add that F5SMC (and/or partners) can bring to 0 - 5 systems and services

First Phase of Strategic Planning Implementation:
- Approval of Funding Mechanism and Procurement Process for Contracts beginning July 1, 2020
Funding Mechanisms:

- Request for Application (RFA)
- Request for Proposal (RFP)
- Request for Qualifications (RFQ)
- Intent to Negotiate/Partner (ITN)
- Sole Source

Resilient Families Allocations: $3,180,000 total over 3 years

<table>
<thead>
<tr>
<th>Strategies</th>
<th>FY 20-21</th>
<th>FY 21-22</th>
<th>FY 22-23</th>
<th>Funding Mechanism</th>
<th>Contract Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intensive Support for Families with Multiple Risk Factors</td>
<td>$636,000</td>
<td>$636,000</td>
<td>$636,000</td>
<td>RFP - Released Simultaneously - flexibility between the allocations</td>
<td>July 1, 2020</td>
</tr>
<tr>
<td>Parent Connectivity</td>
<td>$212,000</td>
<td>$212,000</td>
<td>$212,000</td>
<td></td>
<td>July 1, 2020</td>
</tr>
<tr>
<td>Family Engagement Capacity Building</td>
<td>$212,000</td>
<td>$212,000</td>
<td>$212,000</td>
<td>RFP or RFQ</td>
<td>July 1, 2020</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$1,060,000</td>
<td>$1,060,000</td>
<td>$1,060,000</td>
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</tr>
</tbody>
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First Release
Healthy Children Allocations:
$3,180,000 total over 3 years

<table>
<thead>
<tr>
<th>Strategies</th>
<th>Sub-Strategies</th>
<th>FY 20-21</th>
<th>FY 21-22</th>
<th>FY 22-23</th>
<th>Funding Mechanism</th>
<th>Contract Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oral Health Access &amp; Utilization</td>
<td>Services and Systems</td>
<td>$125,000</td>
<td>$125,000</td>
<td>$125,000</td>
<td>Sole Source &amp; or Bid</td>
<td>July 1, 2020</td>
</tr>
<tr>
<td>Integrated Systems for Children w/ Special Needs and Their Families</td>
<td>Watch Me Grow/Help Me Grow Continuum</td>
<td>$860,000</td>
<td>$860,000</td>
<td>$860,000</td>
<td>RFQ &amp; Sole Source</td>
<td>July 1, 2020</td>
</tr>
<tr>
<td>Early Mental Health Systems and Infrastructure Enhancements</td>
<td>Trauma Initiative</td>
<td>$75,000</td>
<td>$75,000</td>
<td>$75,000</td>
<td>RFQ</td>
<td>July 1, 2020</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td><strong>$1,060,000</strong></td>
<td><strong>$1,060,000</strong></td>
<td><strong>$1,060,000</strong></td>
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<td></td>
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Quality Care and Education Allocations:
$3,180,000 total over 3 years

<table>
<thead>
<tr>
<th>Strategies</th>
<th>Sub-Strategies</th>
<th>FY 20-21</th>
<th>FY 21-22</th>
<th>FY 22-23</th>
<th>Funding Mechanism</th>
<th>Contract Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality Improvement</td>
<td></td>
<td>$900,000</td>
<td>$900,000</td>
<td>$900,000</td>
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<td>July 1, 2020</td>
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<tr>
<td>Expanded Access to Early Learning Settings for Children with Special Needs</td>
<td>Enhanced Referrals/Coaching</td>
<td>$135,000</td>
<td>$135,000</td>
<td>$135,000</td>
<td>ITN/ITP Strategies released together</td>
<td>July 1, 2020</td>
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<tr>
<td></td>
<td>Professional Learning Community/ Peer to Peer Support</td>
<td>$25,000</td>
<td>$25,000</td>
<td>$25,000</td>
<td></td>
<td>July 1, 2020</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td><strong>$1,060,000</strong></td>
<td><strong>$1,060,000</strong></td>
<td><strong>$1,060,000</strong></td>
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KEY COMPONENTS

Practices Aligned with Standards

- Release of Funding Mechanism Document
- Communication with staff and Commission
- Applicants Questions and Answers
  - Written Responses
  - Applicants Conference
- Application Screening Process
- Review Panel Process
- Recommendation and Announcement of Award
- Recusals
- Appeal Process
- Contract Negotiation, Approval and Execution

Review Panel Process

- 4-6 person Review Panel
- Scoring using Standard Rating Sheets
- Discussions
- Recommendations
- Interviews
- Commission Approval
NEXT STEPS

- SPIP Implementation
- Release of procurement process
- Periodic Commission and Subcommittee updates and approvals

Questions/Comments