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## Key Messages

- Long-Term Financial Plan (LTFP) :
  - ✓ A snapshot in time - financial information continues to change and evolve.
  - ✓ Commission will review and approve updated LTFP every fiscal year.
  
- 6-year financial planning – a bridge of **two strategic plans**:
  - ✓ Current Strategic Plan Implementation Plan (SPIP) FY 2020-25, and
  - ✓ New strategic plan SPIP FY 2025-30 (under development).

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## Key Messages

- Investment landscape from **two main revenue sources**:
  - ✓ 78% of fiscal revenue from mainstream F5CA Tobacco Tax Revenue - funding F5SMC SPIP programs.
  - ✓ 19% of fiscal revenue from Other Grant Revenues (increase from 10% of fiscal revenue from the last 5 years)

Other Grant Revenues help reduce F5SMC's sole financial dependency on the main Tobacco Tax.



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## Key Messages

- **FY 2025-30 Appropriations**:
  - ✓ 31% projected SPIP investments reduction
  - ✓ 18% projected Operating Budget reduction
  - ✓ Projecting some possible staffing adjustments.



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## Key Messages

### Fiscal Impacts

- ✓ Ending Fund Balance (after Pension Liabilities and Operational Reserves) FY29-30 is projected \$1.9 M or 3.5 months of FY 2030 Total Appropriations.
- ✓ Continue draw down available Reserves to fund community investments.
- ✓ It is anticipated that, from FY 2030 forward, Total Appropriations would be in line with Total Fiscal Revenues



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## Requested Action

**Approval of the F5SMC's  
LTFP FY 2024-30 (FY23/24 Update)**



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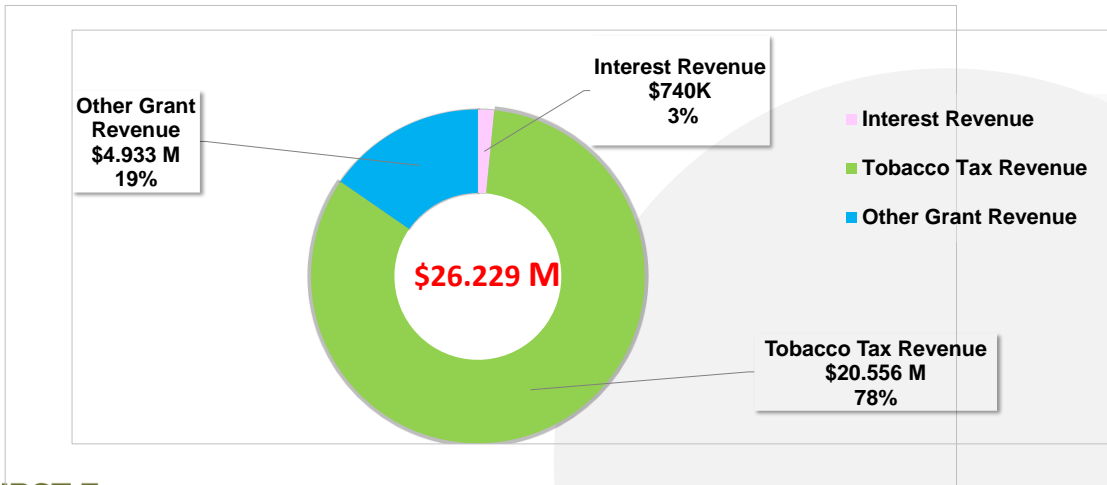
# LTFP FY 2024-30 (FY23/24 Update) Total Revenue

- Tobacco Tax Revenue
  - ✓ FY 2023-25: 12% declining rate as the negative impact of Prop 31- Flavor Ban.
  - ✓ FY 2025-30: 4% declining rate
- Other Grant Revenue
  - ✓ FY 2023-25: Total \$3.6 M Other Grant Revenue (average \$1.8 M/year)
  - ✓ FY 2025-30: projected Total \$3 M Other Grant Revenue (\$600K/year) as conservative projections.



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# Total Revenue – 6 Years Aggregate FY 2024-30



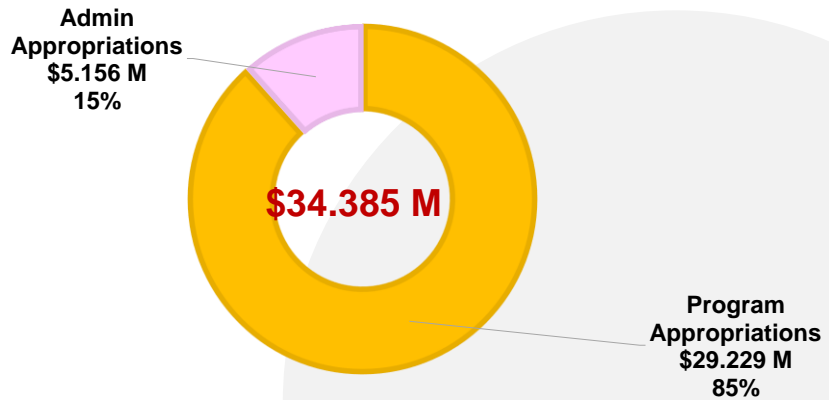
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# LTFP FY 2024-30 (FY23/24 Update) Total Appropriations

- **FY 2025-30 Appropriations:**
  - ✓ 31% projected SPIP investments reduction
  - ✓ 18% projected Operating Budget reduction
  - ✓ Projecting some possible staffing adjustments



# Total Appropriations- 6 Years Aggregate FY24-30

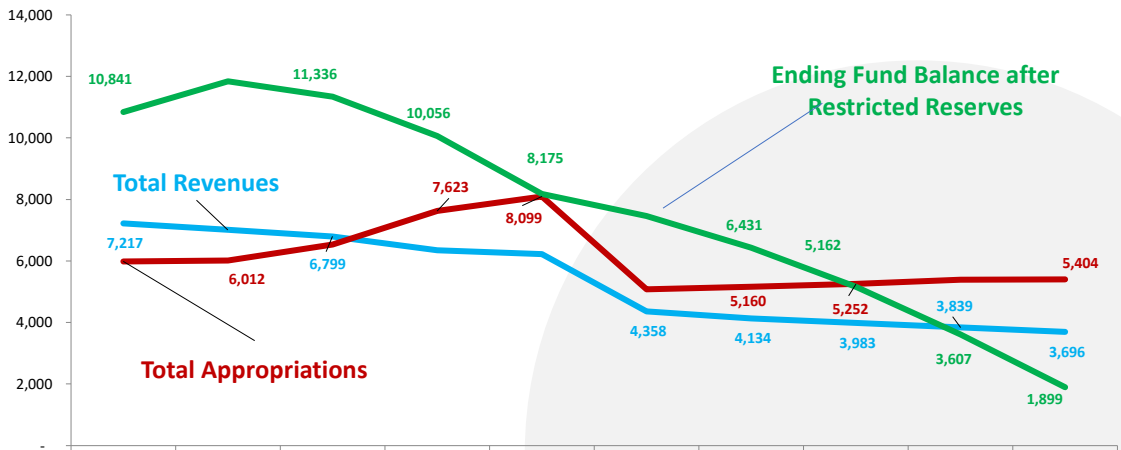


# LTFP FY 24-30 (FY23/24 Update)

	FY20-21	FY21-22	FY22-23	FY23-24	FY24-25	FY25-26	FY26-27	FY27-28	FY28-29	FY29-30
Total Revenues	7,217	7,010	6,799	6,344	6,219	4,358	4,134	3,983	3,839	3,696
Total Appropriations	5,986	6,012	6,538	7,623	8,099	5,076	5,160	5,252	5,394	5,404
Ending Fund Balance After Restricted Reserves	10,841	11,843	11,336	10,056	8,175	7,457	6,431	5,162	3,607	1,899



## LTFP FY 24-30 (FY23/24 Update) Ending Fund Balance After Restricted Reserves



# Requested Action

## Approval of the F5SMC's LTFP FY2024-30 (FY23/24 Update)



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# Q & A



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VIVA  
social impact  
partners

# F5SMC Strategic Planning Process

June 24, 2024

F5SMC Commission Meeting



# Agenda

- I. About VIVA
- II. Strategic Plan Refresh
  - A. Process & Timeline
- III. Learnings:
  - A. Landscape Changes
  - B. Achievements
- IV. Closing

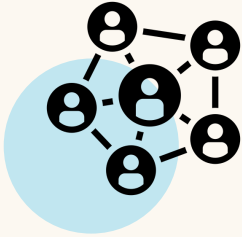


**VIVA is a  
woman-owned,  
San Mateo  
County-based  
social impact  
consulting firm.**

For more than a decade, we've been helping clients solve the complex challenges that lead to transformational changes for families and communities.



# Our Values



**SERVICE & COMMUNITY**



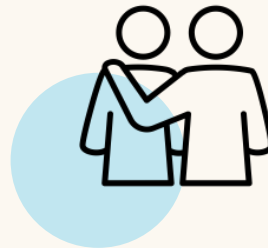
**INTEGRITY**



**JUSTICE**



**PERSISTENCE**



**EMPATHY**



**RESPECT**



# Planning Consultant



**Iris Elent, MSW (She, Her, Ella)**  
*Director of Strategic Planning &  
Community Engagement*



# Strategic Plan Refresh



# Plan Refresh: Process & Progress

**May - June**

## **Launch**

- Document Review
- Meet with Staff
- Commissioner Survey



**July- August**

## **Learn**

- Data/insight gathering
- Ad-hoc, Staff, & Commission
- System Leader & Community Partner Convenings

**September - October**

## **Refine & Review**

- Draft refreshed components
- Feedback and refinement
- Final review and approval



# Example: Refreshing Core Values & Guiding Principles

## Example value in the plan:

*“Embrace the importance of fathers and male role models in the healthy development of children: We expect intentional inclusion of fathers/male role models and consideration of their needs within the structure and delivery models of family services and supports.”*

- Opportunity for adding more inclusive language that captures the diverse family structures that makeup families in our county



# Learnings to Date: Landscape Changes





# Landscape Changes Since the Last Plan

1. COVID:
  - a. Impacts on essential workers
  - b. Impacts on child care supply
  - c. Impacts on mental health for children and families
  - d. Shift towards operating more virtually
2. Awareness and prioritization of DEIB
3. Cost of living and inflation, including costs of child care and housing
4. More awareness of the early learning and care field
5. Changes to/more awareness of Medi-Cal and CalAIM
6. Increased awareness of F5SMC
7. Decrease in Tobacco Tax revenue (state and local)



# Current Focus Areas & Strategies

## Healthy Children

*Currently funding:*

- Oral health access and utilization
- Integrated systems for children with special needs and their families
- Early mental health systems and infrastructure enhancements

## Resilient Families

*Currently funding:*

- Direct Service Funding to support:
  - a. Most at-risk children and families (intensive support for families with multiple risk factors)
  - b. Parent Connectivity activities
  - c. Family Engagement Capacity Building

## Quality Care & Education

*Currently funding:*

- Quality Improvement for ECE
- Expand Access to Early Learning Settings for Children with Special Needs

## Policy, Advocacy, Evaluation, Communications, & Emerging Needs

- Leadership on early childhood advocacy and policy development
- Community partnership (early learning facilities)
- Community education
- Evaluation
- Emerging projects



# Non-First 5 Funding Sources That Have Impact or Opportunities for 0-5 Population

## Resilient Families

- Child abuse prevention funding – Reductions to Victims of Crime Fund (Federal)
- CA State Budget: CalWorks Home Visiting Reductions
- F5CA Home Visiting Systems: Funding that became available, but future unknown



# Non-First 5 Funding Sources That Have Impact or Opportunities for 0-5 Population

## Healthy Children

- New opportunities with Medi-Cal Transformation/CalAIM: Enhanced Care Management (ECM), Population health management, Community Health Workers (CHW)
- Children and Youth Behavioral Health Initiative (CYBHI) Claw back
- Mental Health Services Act (MHSA) local funding- increase since last SP
- CYBHI (DHCS) funding- this is new funding this year and will last through FY 2025-26
- Consistent funding from both Sequoia and Peninsula Health Care Districts for last 5 years
- State budget deficit could result in potential impacts to rate reform for IDEA/ Regional Centers, Medi-Cal continuous coverage, State Department of oral health, CYBHI



# Non-First 5 Funding Sources That Have Impact or Opportunities for 0-5 Population

## Quality Care and Education

- New funding for Universal Prekindergarten planning and implementation (In SMC mix delivery is the vision)
- Continued funding for Transitional Kindergarten (free TK for 4 year olds)
- F5CA IMPACT legacy funding through 2026-27 for quality ECE
- CA State Budget: (i.e. Access and Expansion of subsidized child care slots, Inclusion of Children with Special Needs (IEEP grants))



# Non-First 5 Funding Sources That Have Impact or Opportunities for 0-5 Population

## Policy, Advocacy, Evaluation, Communications & Emerging Needs

- CA State Budget: Cuts to planned funding for preschool and TK facilities



# Achievements

- Support to the most vulnerable and underserved children and families through localized funding
- County-wide and system level initiatives
- Partnerships and facilitating collaboration
- Enhanced internal systems
- Diversification of revenue



# Our Highest & Best Roles

- **Success as a Leader:**
  - **Advocacy & Storytelling** – Elevating data and the voices of those closest to the issues to drive policy and systems change
  - **Connecting & Weaving** – Connecting the dots between and across systems
- **Success as a Partner:**
  - **Convening and Partnership Building** – Bringing the right people together across sectors to collaborate and address issues and bring ideas to life
- **Success as an Investor:**
  - **Supporting local organizations** – Funding of services that meet the needs of children & families that are most vulnerable and under-resourced
  - **Seeding** – innovative strategies





# Desired Achievements in 5 years...

1. Universal child care access and coverage for working parents
2. Access to high quality early learning experiences
3. Guaranteed income for qualifying families
4. Families have access to healthy food and mental health care
5. Innovative project that has demonstrated impact and can be scaled
6. Digestible and accessible impact storytelling
7. Sustainability
8. Cross-sector partnership building to streamline and maximize resources

