

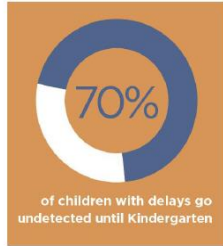


## Goals

- To provide an overview of Help Me Grow
- To update Commissioners on the progress of Help Me Grow San Mateo



## Early Identification and Intervention



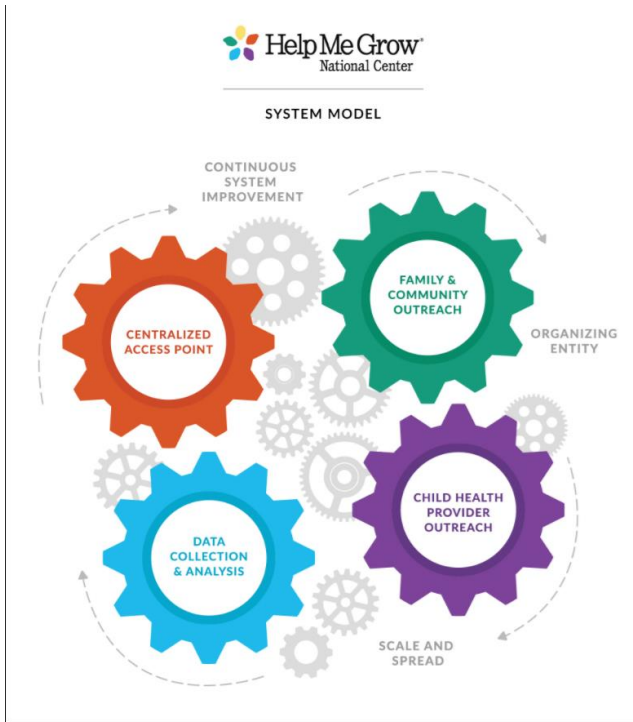
47% of California's children are living in or near poverty



## Help Me Grow Is

A comprehensive **system** that promotes universal early identification and linkage to intervention, and ensures all children reach their greatest potential.





## Core Components

- **Child Health Provider Outreach** offers training to support early detection and intervention, and use of the HMG call center.
- A **Centralized Access Point** serves as the hub to link children and their families to community based services and supports
- **Family & Community Outreach** promotes HMG, facilitates provider networking, and bolsters children's healthy development through families.
- Ongoing **Data Collection and Analysis** helps identify gaps and barriers to the system; continuous quality improvement processes refine all aspects of the system.

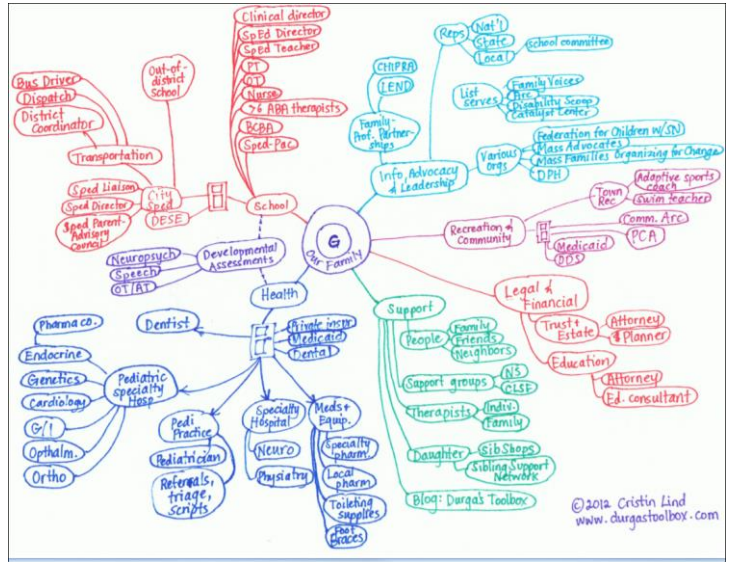
## Benefit to Existing Service Providers

- Easy access to information on community based services for clients with young children
- **Providers refer families directly to the HMG Call Center**
- Providers receive referrals from the HMG Call Center
- **Community resource database ensures appropriate referrals**
- Networking events increase collaboration & communication

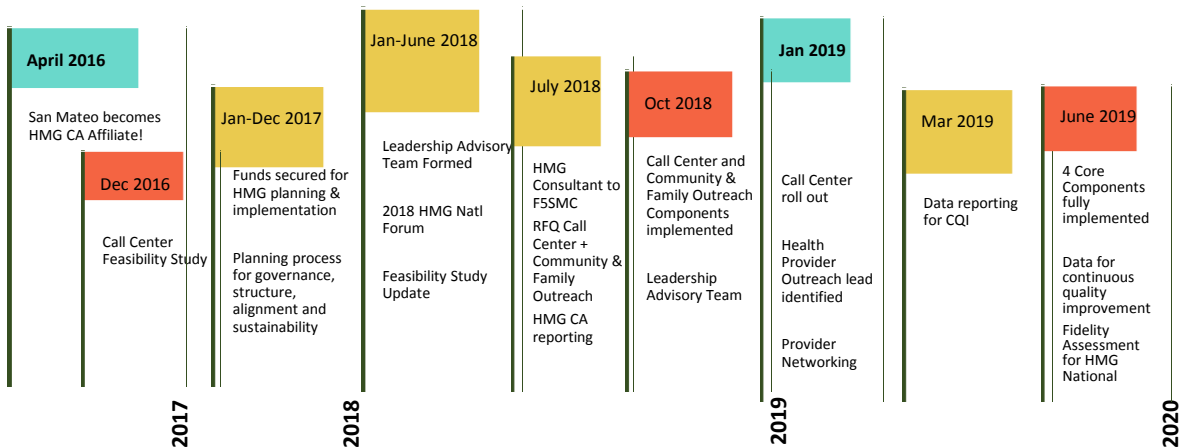


# Benefit to Children and Families

- Promotes resilient families
- Access to community resources
- Earlier identification of children with special needs
- Recognizes the impact of ACES, toxic stress and trauma



# Help Me Grow San Mateo Timeline



## Next Steps

July 2018


October 2018

January 2019

- Launch of RFQ: HMG Centralized Access Point (CAP) and Family & Community Outreach Provider
- Implementation planning with CAP partner
- Develop communications strategies & materials
- Leadership Advisory Team convenes
- CAP Rollout
- Child Health Provider Outreach partner identified

## Questions?





## Long-Term Financial Plan LTFP FY2018-19 through FY2024-25 (FY17/18 Update)

Kitty Lopez  
Khanh Chau  
June 25, 2018



## LTFP (FY17/18 Update) Key Take Aways

- LTFP (FY17/18 Update) reflects financial planning for FY18-20 (Cycle 3 continuation) and FY20-25 (newly Cycle 4)
- Prop 10 Tax Revenue Projection: adds \$868K more revenue (FY17-23).
- Increase effort in seeking additional funding sources and leverage funding; resulting in increased Other Revenues stream.
- SPIP Community Investment FY18-20 with average step down 3% as per funding approval at the August 2017 Commission Meeting.
- SPIP Community Investment FY20-25 with average step down 39%; funding recommendations will be based on the outcome of the new strategic planning process (2020-2025) and other multiple factors and service landscape review, as well as strategic synchronization of F5CA and statewide F5 Commissions.

## LTFP (FY17/18 Update) Key Take Aways

- Continue shifting increased efforts towards Policy Advocacy, Communications and System Changes strategies as per Prop 10 Statute.
- Ending Fund Balance (before Pension Liability and Operational Reserves) FY24-25 is projected \$4.8 Million to ensure safety cash flow management after FY2020.
- It is anticipated that, from FY2025 moving forward, a “Cycle 5” would bring Total Appropriations in line with Total Revenues

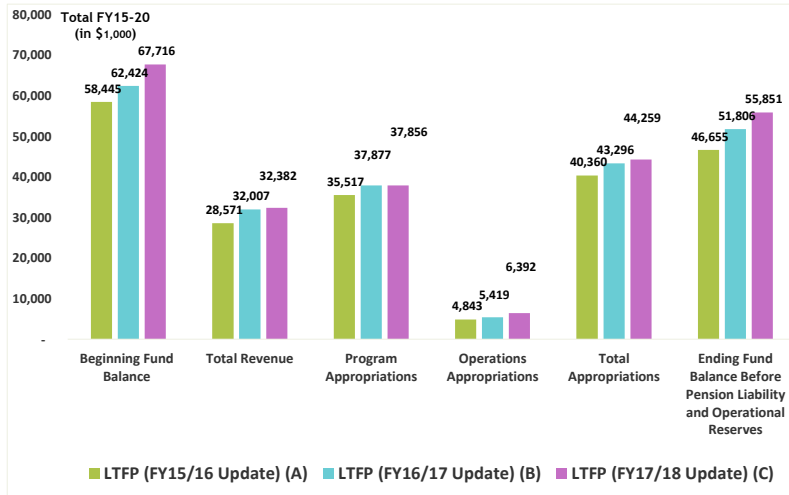
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Success for  
Every Child

## Big Picture: LTFPs Comparison

5 YEARS AGGREGATE (Total FY15-20) with Positive Trend



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## LTFP (FY17/18 Update) - Total Revenues

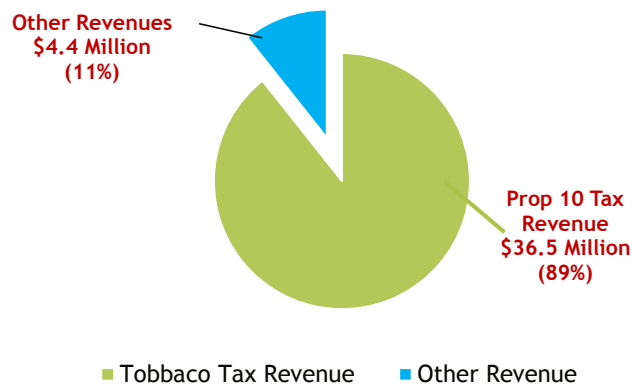
### F5SMC Revenues:

- 89% from Prop 10 Tobacco Tax Revenue source;
- 11% from (a) Interest Revenue, (b) F5CA - Other Prop 10 Tax Revenues, and © Other Non Prop 10 Tax Revenue sources.
- Prop 10 Tax Revenue continues declining at a slower rate than previously projected; adjusted declining rate of 2.6% from 2.9%; adds \$868K as additional revenue to F5SMC (FY17-23).
- IMPACT grant adds approximate \$450K revenue each year (FY2015-2020); funds 0.5 FTE position annually.
- Other Revenues sources are added to F5SMC's revenue stream.



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## Total Revenues - 7 Years Aggregate FY18-25



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## Other Revenues - F5CA - Other Prop 10 Tax Grants

Child Signature Program 2  
Child Signature Program 3  
IMPACT Grant

**\$2.4M**  
**F5CA- Other Prop 10**  
**Tax Grants**  
**FY15-20**



**FY15-20**  
IMPACT Grant adds  
\$450K/year, funds  
0.5FTE

**Projected \$300K**  
**additional F5CA -**  
**Other Prop 10 Tax**  
**Revenues each year**



**Projected**  
**FY20-25**

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## Other Revenues - Non-Prop 10 Tax Grants

New leveraging funding sources have increased from Other Non-Prop 10 Tax Grants, and from various Foundations and other entities:

Grants	Donor	Grant Amount	Grant Term	Status
F5 IMPACT Regional Training & Technical Assistance HUB	F5 San Francisco	66.2K	FY17/18	won award
Build-Up Kids Mapping	San Bruno Community Foundation	15.7K	FY17/19	won award
Help Me Grow	David Lucile Packard Foundation	300K	FY18/19	won award
Help Me Grow Call Centers	Peninsula Healthcare District	25K	FY18/19	won award
Trauma Informed System	San Mateo County Health System - Mental Health Serves Act	150K	FY18/20	won award
Other leverage funding	San Mateo County Human Services Agency and Health System	appr. 500K	FY18/20	Pending

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## Other Revenues - Non-Prop 10 Tax Grants

Help Me Grow  
Build-Up Kids Mapping  
Help Me Grow Call Centers  
Trauma Informed System  
and Others

\$557K additional  
Other Non-Prop 10  
Tax Revenues  
FY17-20



**FY17-20**

Projected \$200K  
additional Other  
Non-Prop 10 Tax  
Revenues  
each year



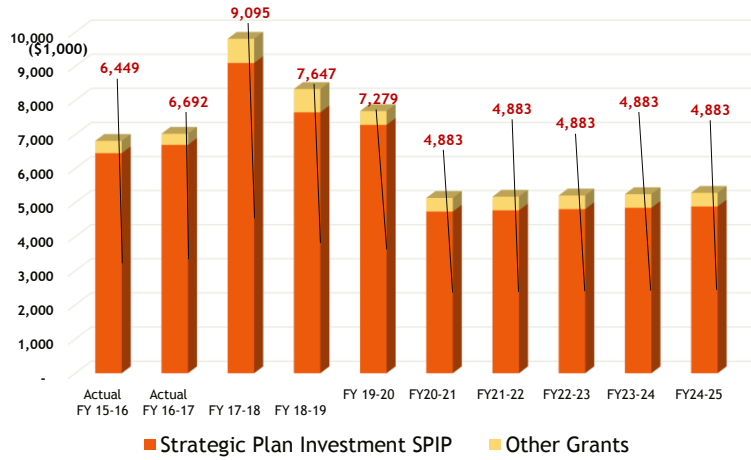
**Projected  
FY20-25**

## LTFP (FY17/18 Update) Strategic Plan Implementation Plan (SPIP) Investments From FY18-19 through FY24-25



	FY2018-2020	FY2020-2025
SPIP Investments	\$6.112M/year	\$3.780M/year
% Step Down	-3%	-39%
Funding Plan	Current approved strategic plan	New developing strategic plan

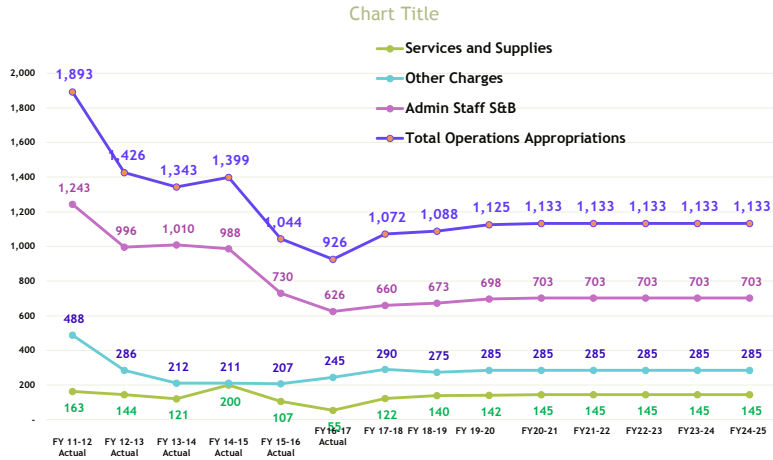
# LTFP (FY17/18 Update) Investments



## LTFP (FY17/18 Update) Total Program Appropriations From FY18-19 through FY24-25

**\$39.4 Million**  
Total in 7 years  
or  
Average  
**\$5.6 Million per**  
year

# LTFP (FY17/18 Update) Operations



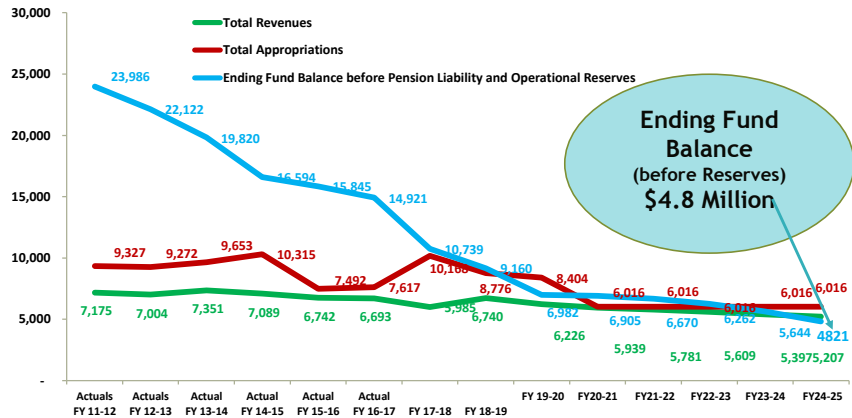
## LTFP (FY17/18 Update) Total Operations Appropriations From FY18-19 through FY24-25



**\$7.9 Million**  
Total in 7 years  
or  
Average  
**\$1.1 Million per**  
year


# LTFP (FY17/18 Update)

Ending Fund Balance before Pension Liability and Operational Reserves




## Requested Action

Commission review and approval of the F5SMC's LTFP (FY17/18 Update)



## First 5 San Mateo County FY18-19 Draft Budget

Kitty Lopez  
Khanh Chau  
June 25, 2018



### FY18-19 Draft Budget - Key Take Aways

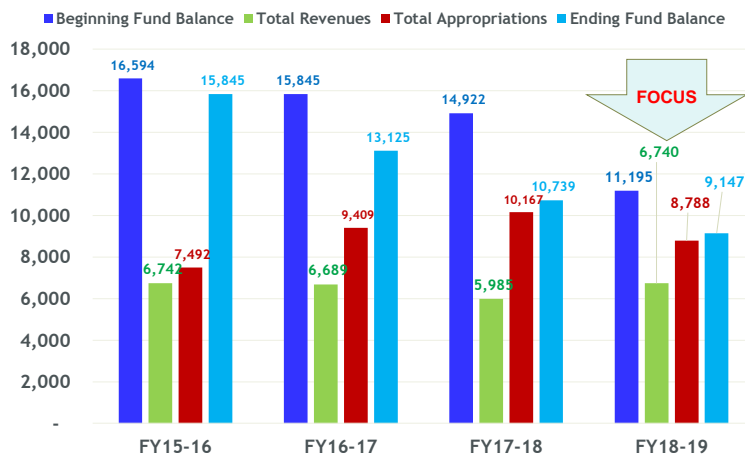
- Prop 10 Tax Revenue continues declining at a slower rate than previously projected; adjusted declining rate of 2.6% from 2.9%.
- Approximate \$800K back-fill will be received in FY18-19.
- F5CA IMPACT Grant produces steady revenue of \$524K, funded 0.5FTE
- Continue increased effort in seeking additional funding sources and leverage funding; resulting in increased Other Revenues stream.

## FY18-19 Draft Budget - Key Take Aways

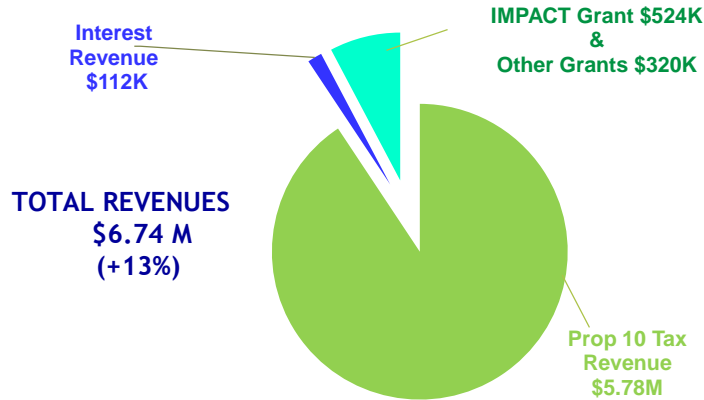
- Continue drawing down Ending Fund Balance (Reserves\*) to fund higher Community Investments as per the current strategic plan.
- Community Investments are funded as per the SPIP Funding Allocations approved at the August 2017 Commission Meeting.
- Continue shifting increased efforts towards Policy Advocacy, Communications and System Changes strategies, as per Prop 10 Statute.
- Retain current positions for the SPIP continuation execution, and executions of the IMPACT Grant and Other Grants awarded by other Community Foundations and other entities.

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## Big Picture: 4-Year Budget Comparison



# FY18-19 Draft Budget - Total Revenues



## Other Revenues - Other Non-Prop 10 Tax Grants

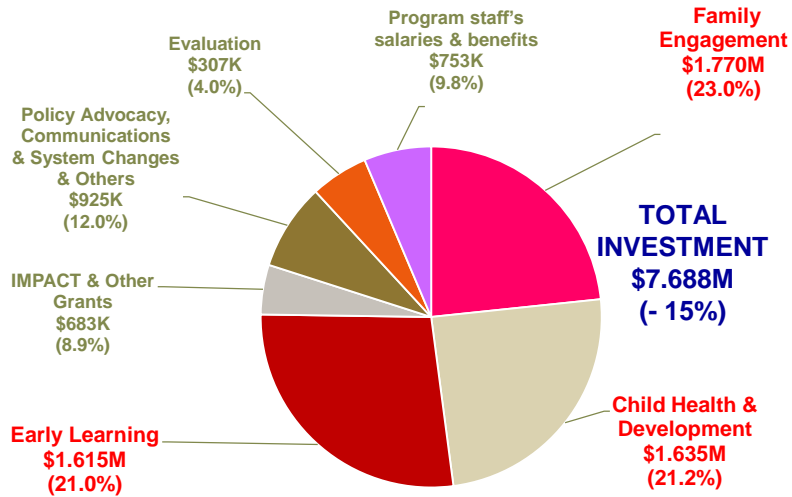
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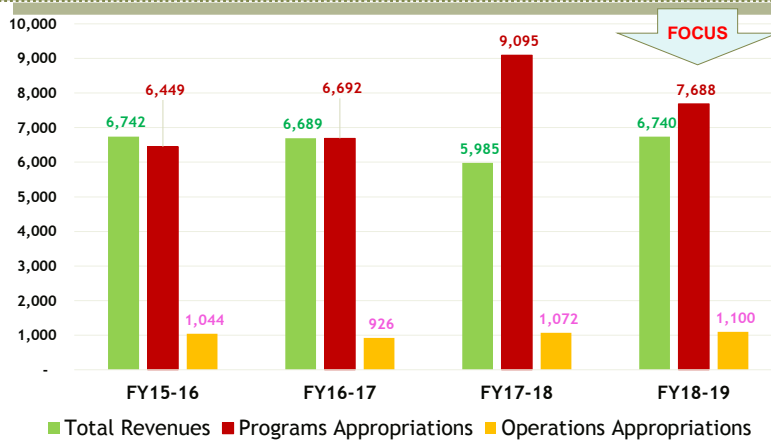




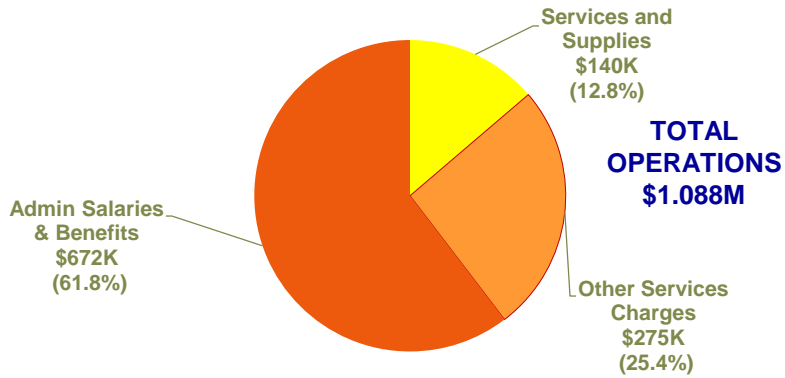
# FY18-19 Draft Budget – Community Investment by Initiatives



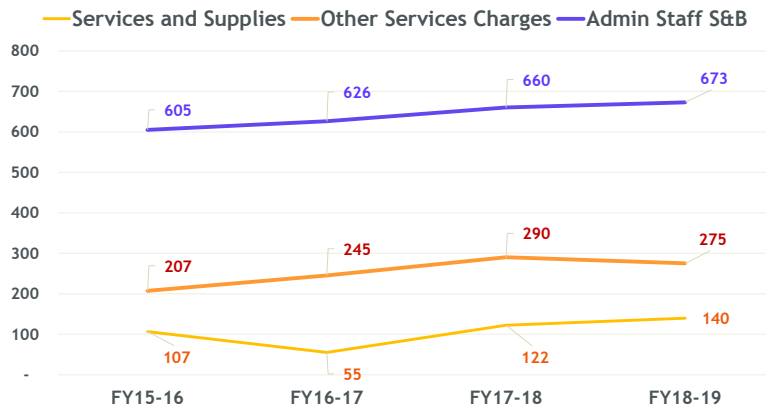
# 4-Year Budget Comparison Investment Plan



## FY18-19 Draft Budget Administrative Appropriations



## FY18-19 Draft Budget Administrative Appropriations



## FY18-19 Draft Budget Summary

Total Revenues	\$6.740M
Total Appropriations (Net Appropriations*)	\$8.776M
Surplus / (Deficit) (Total Revenues - Total Appropriations)	(\$2.036M)

- FY18-19 Draft Budget has a budget deficit of \$2.036M due to F5SMC continuing to invest in the Community with higher fiscal Appropriations than its fiscal Revenues.
- Commission to approve drawing down \$2.036M from Ending Fund Balance (Reserves\*) to fund F5SMC's FY18-19 Adopted Budget

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## Approval of F5SMC's FY18-19 Draft Budget

### Issue to Consider :

- FY18-19 Budget Revision in February 2019

### Action Required:

- Approval of F5SMC's FY18-19 Draft Budget
- Approval of the Use of Ending Fund Balance (Reserves\*) to Fund the F5SMC's FY18-19 Adopted Budget